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Is your business ready for Wayfair?

A fundamental change in the United States' (US) sales tax law as remote sellers, even those without a physical presence in a US state, may now be required to collect and remit sales tax as a result of the US Supreme Court's ruling in *South Dakota v. Wayfair*.

Increased tax controversy and audit activity is expected as businesses manage through the uncertainty and complexity in meeting their new obligations, especially regarding online marketplace sales. Individual states have different sales tax rules, including registration thresholds and enforcement dates.

Since the Wayfair ruling a number of states have been reviewing and revising their laws. In this dynamic environment, adopting a proactive strategy is vital. To learn more, read EY's recent article, The World After 'Wayfair', in Bloomberg The Bureau of National Affairs, Inc (BNA) and listen to the replay of EY's recent webcast for practical steps to prepare your business for this change.

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